



LIQID 2025 Sales Incentive Program

Why Liquid

Liquid's technology allows GPUs, and other accelerators, to be shared between servers and workloads- just like SAN allows storage to be shared.

Target Customers

- » Life-Science
- » High Education
- » Finance
- » Gaming/M&E

Use Cases

- » HPC
- » AI/ML
- » Large Language Models
- » VDI

Customer Pain

- » Inflexible systems
- » Need to compute faster
- » Datacenter Power/
Footprint limitations



SPIFF #1 – LIQID will pay Partner Account Team \$250 per qualifying deal registration*

- » Customer has a project/pain that LIQID technology can solve - 10 GPUs minimum.
- » Project timeline of 9 months or less.
- » New Logo or New opportunity in existing account.
- » Registrations are opportunity-based only, not for an entire account
- » Payments split 50/50 between Partner AE & SE.

SPIFF #2 – LIQID will pay Partner Account Team \$1,000+ upon deal closure (see table)**

- » Must originate from a partner-initiated, approved deal registration
- » Opportunity must have a minimum of 10 GPUs
- » Payout will be submitted after PO is received/accepted.
- » SPIFFS split 50/50 between Partner AE & SE.

10 GPU	20 GPU	30 GPU 6 NODE	30 GPU 16 NODE
\$1,000	\$2,000	\$3,000	\$4,000

Deal Registration

*All new SPIFFS (#1) must be submitted by 3/31/2025.

**All deal SPIFFS (#2) must close 12 months after registration acceptance.